

Global 100 life insurance company reduces overhead by 69% with Azure modernization

Being saddled with an on-premises datacenter presents significant challenges around cost, efficiency, and productivity. Here's how one Global 100 insurance firm created a more flexible and innovative environment with a move from a legacy on-premises datacenter to the Azure cloud.

For a large life insurance group with more than 50,000 agents worldwide, providing superior levels of service in order to retain and grow its extensive customer base was critical. With an objective of reducing infrastructure overhead and accelerating business innovation, the company wanted to migrate its on-premises datacenter to the cloud and modernize all of its business critical legacy apps.

Reducing the high fixed costs of on-premises

With a single on-premises datacenter located in a large metropolitan city, the company recognized the growing problem it was facing regarding cost, scalability and disaster recovery. They wanted to modernize their legacy apps and migrate associated databases to the cloud to reduce the overhead and improve business innovation that wasn't possible with the current datacenter. They were looking for a rapid path to seamless modernization and migration, and they found it with UnifyCloud and the CloudAtlas platform.

A strategic move to the cloud

UnifyCloud's CloudAtlas platform delivers detailed technical analysis of the readiness of on-premises IT environments and workloads to move to the cloud. With a security-first mindset, UnifyCloud used CloudRecon to perform an exhaustive assessment of the company's infrastructure, including the datacenter, legacy apps, and the company's Sybase, Oracle, SQL Server, SQL Lite, and DB2 databases. UnifyCloud used these analytics to develop targeted recommendations for a cloud migration initiative.

"We were able to identify a significant opportunity for cost savings by moving their datacenter from on-premises to Azure, taking advantage of three-year RI, AHUB benefits, and SQL MI consolidation," says Marc Pinotti, CEO of UnifyCloud. "We also performed an in-depth code analysis of 25 apps and 38 databases to determine their cloud readiness, the remediation required, and the level of effort that would be associated with modernization. We did this using our CloudPilot solution which also highlighted the cost savings gained by modernizing apps to PaaS, SQL Databases to SQL MI, and Oracle Databases to Azure PostgreSQL."

After a review of the findings and approval of the recommendations by the client, UnifyCloud migrated the company's on-premises datacenter to Azure, and put in place a plan to modernize its apps and databases to Azure PaaS and SQL MI.

Results



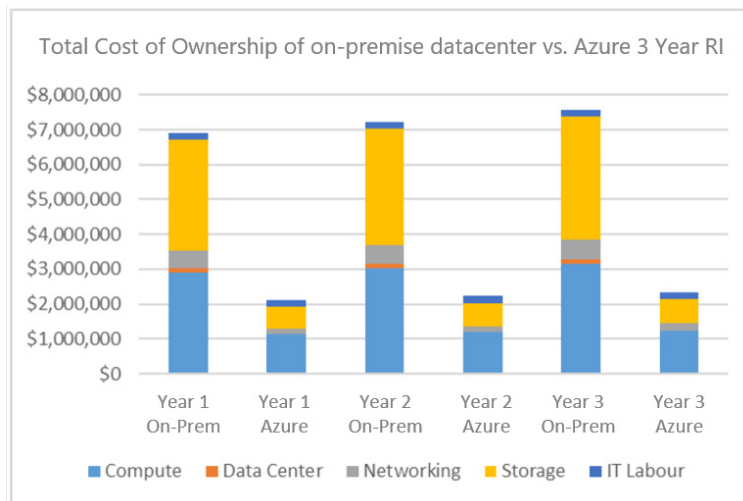
69% reduction in overhead resulting from migration to Azure



\$4.8M reduction in datacenter costs in Year One



\$15M reduction in datacenter costs by Year Three



Rapid migration for fast ROI

Initially, the client chose one app to serve as a modernization proof of concept. UnifyCloud, with the help of CloudPilot's rapid assessment and remediation capabilities was able to modernize and migrate it to Azure PaaS and SQL MI in just 22 days. Subsequently, four additional apps were migrated to Azure PaaS within 6 months of the start of the engagement. The timeframe from beginning of assessment to start of migration was less than 10 weeks. In all, a total of 83 applications were assessed and identified for migration—a process that was completed in less than 24 months. Thanks to the CloudAtlas platform, UnifyCloud was able to cut down on assessment timelines and expedite the modernization and migration process.

Future-Ready Infrastructure by UnifyCloud

The move to Azure PaaS and SQL MI with CloudAtlas made a huge difference, slashing overhead and datacenter costs and enabling the company to future-proof itself against business continuity and escalating resource requirement issues. "The gains they realized in cost, efficiency, and productivity as a result of the migration were a real game-changer," says Pinotti. "But the biggest long-term value is being positioned to stay agile and compliant and be able to innovate, regardless of whatever the future may hold."